

**Cintas Corporation**  
**Consolidated Condensed Statements of Income**  
(Unaudited)  
(In thousands except per share data)

	Three Months Ended		
	November 30, 2014	November 30, 2013	% Chng.
<b>Revenue:</b>			
Rental uniforms and ancillary products	\$ 865,428	\$ 804,316	7.6
Other services	257,951	319,615	-19.3
Total revenue	<u>\$ 1,123,379</u>	<u>\$ 1,123,931</u>	0.0
<b>Costs and expenses:</b>			
Cost of rental uniforms and ancillary products	\$ 477,960	\$ 459,112	4.1
Cost of other services	163,995	197,740	-17.1
Selling and administrative expenses	300,249	314,868	-4.6
Operating income	<u>\$ 181,175</u>	<u>\$ 152,211</u>	19.0
Interest income	(19)	(84)	-77.4
Interest expense	15,929	16,485	-3.4
Income before income taxes	<u>\$ 165,265</u>	<u>\$ 135,810</u>	21.7
Income taxes	61,819	51,354	20.4
Income from continuing operations	<u>\$ 103,446</u>	<u>\$ 84,456</u>	22.5
Income from discontinued operations, net of tax of \$11,892 and \$354, respectively	16,966	406	4078.8
Net income	<u><u>\$ 120,412</u></u>	<u><u>\$ 84,862</u></u>	41.9
<b>Basic earnings per share:</b>			
Continuing operations	\$ 0.87	\$ 0.70	24.3
Discontinued operations	0.15	0.01	1,400.0
Basic earnings per share	<u><u>\$ 1.02</u></u>	<u><u>\$ 0.71</u></u>	43.7
<b>Diluted earnings per share:</b>			
Continuing operations	\$ 0.86	\$ 0.69	24.6
Discontinued operations	0.14	0.01	1,300.0
Diluted earnings per share	<u><u>\$ 1.00</u></u>	<u><u>\$ 0.70</u></u>	42.9
Weighted average number of shares outstanding	117,115	119,907	
Diluted average number of shares outstanding	118,655	121,050	

	Six Months Ended		
	November 30, 2014	November 30, 2013	% Chng.
<b>Revenue:</b>			
Rental uniforms and ancillary products	\$ 1,722,300	\$ 1,597,182	7.8
Other services	503,156	626,995	-19.8
Total revenue	<u>\$ 2,225,456</u>	<u>\$ 2,224,177</u>	0.1
<b>Costs and expenses:</b>			
Cost of rental uniforms and ancillary products	\$ 948,569	\$ 913,843	3.8
Cost of other services	317,517	387,160	-18.0
Selling and administrative expenses	614,707	631,351	-2.6
Operating income	<u>\$ 344,663</u>	<u>\$ 291,823</u>	18.1
Gain on deconsolidation of Shredding business	6,619	-	100.0
Gain on sale of stock of an equity method investment	21,739	-	100.0
Interest income	(72)	(152)	-52.6
Interest expense	32,512	33,008	-1.5
Income before income taxes	<u>\$ 340,581</u>	<u>\$ 258,967</u>	31.5
Income taxes	127,344	97,113	31.1
Income from continuing operations	<u>\$ 213,237</u>	<u>\$ 161,854</u>	31.7
Income from discontinued operations, net of tax of \$12,151 and \$456, respectively	17,283	762	2168.1
Net income	<u><u>\$ 230,520</u></u>	<u><u>\$ 162,616</u></u>	41.8
<b>Basic earnings per share:</b>			
Continuing operations	\$ 1.81	\$ 1.33	36.1
Discontinued operations	0.15	0.01	1,400.0
Basic earnings per share	<u><u>\$ 1.96</u></u>	<u><u>\$ 1.34</u></u>	46.3
<b>Diluted earnings per share:</b>			
Continuing operations	\$ 1.79	\$ 1.32	35.6
Discontinued operations	0.14	0.01	1,300.0
Diluted earnings per share	<u><u>\$ 1.93</u></u>	<u><u>\$ 1.33</u></u>	45.1
Weighted average number of shares outstanding	116,887	121,025	
Diluted average number of shares outstanding	118,334	122,016	

CINTAS CORPORATION SUPPLEMENTAL DATA

	Three Months Ended	
	November 30, 2014	November 30, 2013
Rental uniforms and ancillary products gross margin	44.8%	42.9%
Other services gross margin*	36.4%	38.1%
Total gross margin*	42.9%	41.6%
Net margin*	9.2%	7.5%

	Six Months Ended	
	November 30, 2014	November 30, 2013
Rental uniforms and ancillary products gross margin	44.9%	42.8%
Other services gross margin*	36.9%	38.3%
Total gross margin*	43.1%	41.5%
Net margin*	9.6%	7.3%

\* Amounts presented for the three months and six months ended November 30, 2013 have been adjusted to reflect the results of continuing operations.

**Computation of Diluted Earnings Per Share from Continuing Operations**

	Three Months Ended	
	November 30, 2014	November 30, 2013
Income from continuing operations	\$ 103,446	\$ 84,456
Less: income from continuing operations allocated to participating securities	880	16
Income from continuing operations available to common shareholders	<u>\$ 102,566</u>	<u>\$ 84,440</u>
Basic weighted average common shares outstanding	117,115	119,907
Effect of dilutive securities - employee stock options & awards	1,540	1,143
Diluted weighted average common shares outstanding	<u>118,655</u>	<u>121,050</u>
Diluted earnings per share from continuing operations	<u>\$ 0.86</u>	<u>\$ 0.69</u>

	Six Months Ended	
	November 30, 2014	November 30, 2013
Income from continuing operations	\$ 213,237	\$ 161,854
Less: income from continuing operations allocated to participating securities	1,493	477
Income from continuing operations available to common shareholders	<u>\$ 211,744</u>	<u>\$ 161,377</u>
Basic weighted average common shares outstanding	116,887	121,025
Effect of dilutive securities - employee stock options & awards	1,447	991
Diluted weighted average common shares outstanding	<u>118,334</u>	<u>122,016</u>
Diluted earnings per share from continuing operations	<u>\$ 1.79</u>	<u>\$ 1.32</u>

**Reconciliation of Non-GAAP Financial Measures and Regulation G Disclosure**

The press release contains non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. To supplement its consolidated financial statements presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company provides additional measures of revenue and related growth, gross margin, operating income, net income, earnings per diluted share, and cash flow. The Company believes that these non-GAAP financial measures are appropriate to enhance understanding of its past performance as well as prospects for future performance. Reconciliations of the differences between these non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP are shown in the tables within the narrative of the press release or below.

**Computation of Free Cash Flow**

	Six Months Ended	
	November 30, 2014	November 30, 2013
Net cash provided by operations	\$ 292,573	\$ 222,280
Capital expenditures	<u>\$ (113,205)</u>	<u>\$ (76,785)</u>
Free cash flow	<u>\$ 179,368</u>	<u>\$ 145,495</u>

Management uses free cash flow to assess the financial performance of the Company. Management believes that free cash flow is useful to investors because it relates the operating cash flow of the Company to the capital that is spent to continue, improve and grow business operations.

## Results from Continuing Operations as Reported and as Adjusted

Six Months Ended November 30, 2014	As Reported (see Note 1)	Document Shredding Impact (see Note 2)	Document Shredding Gain (see Note 3)	Gain on Investment Sale (see Note 4)	As Adjusted	Percent of Revenue
Revenue	\$ 2,225,456	\$ -	\$ -	\$ -	\$ 2,225,456	100.0%
Gross Margin	\$ 959,370	\$ -	\$ -	\$ -	\$ 959,370	43.1%
Operating Income	\$ 344,663	\$ (408)	\$ -	\$ -	\$ 345,071	15.5%
Net Income, continuing operations	\$ 213,237	\$ (255)	\$ 4,143	\$ 13,609	\$ 195,740	8.8%
Diluted earnings per share, continuing operations	\$ 1.79	\$ -	\$ 0.04	\$ 0.11	\$ 1.64	

  

Six Months Ended November 30, 2013	As Reported (see Note 1)	Document Shredding Impact (see Note 2)	Document Shredding Gain (see Note 3)	Gain on Investment Sale (see Note 4)	As Adjusted	Percent of Revenue
Revenue	\$ 2,224,177	\$ 147,190	\$ -	\$ -	\$ 2,076,987	100.0%
Gross Margin	\$ 923,174	\$ 66,035	\$ -	\$ -	\$ 857,139	41.3%
Operating Income	\$ 291,823	\$ 3,784	\$ -	\$ -	\$ 288,039	13.9%
Net Income, continuing operations	\$ 161,854	\$ 2,365	\$ -	\$ -	\$ 159,489	7.7%
Diluted earnings per share, continuing operations	\$ 1.32	\$ 0.02	\$ -	\$ -	\$ 1.30	

Note 1 - The "As reported" figures reflect the change in classification of the Document Storage and Imaging business to discontinued operations within the Consolidated Condensed Statements of Income.

Note 2 - As a result of the Shred-it Transaction completed in fiscal 2014, Cintas no longer includes Document Shredding results in its reported revenue and gross margin. During fiscal 2015, Cintas will recognize its share of the Shred-it partnership income in operating income, net income, and earnings per share from continuing operations. In accordance with GAAP, the fiscal 2014 Document Shredding revenue, gross margin, operating income, net income and earnings per share must continue to be reported in fiscal 2014 results from continuing operations.

Note 3 - Cintas recorded an additional gain related to the Shred-it Transaction due to receiving additional proceeds during the first quarter of fiscal 2015.

Note 4 - During the first quarter of fiscal 2015, Cintas recognized a gain on the sale of stock in an equity method investment.

SUPPLEMENTAL SEGMENT DATA	Rental Uniforms and Ancillary Products	Uniform Direct Sales	First Aid, Safety and Fire Protection	Document Management*	Corporate**	Total
For the three months ended November 30, 2014						
Revenue	\$ 865,428	\$ 117,521	\$ 140,430	\$ -	\$ -	\$ 1,123,379
Gross margin	\$ 387,468	\$ 32,453	\$ 61,503	\$ -	\$ -	\$ 481,424
Selling and administrative expenses	\$ 230,988	\$ 22,083	\$ 46,770	\$ -	\$ 408	\$ 300,249
Interest income	\$ -	\$ -	\$ -	\$ -	\$ (19)	\$ (19)
Interest expense	\$ -	\$ -	\$ -	\$ -	\$ 15,929	\$ 15,929
Income (loss) before income taxes	\$ 156,480	\$ 10,370	\$ 14,733	\$ -	\$ (16,318)	\$ 165,265
For the three months ended November 30, 2013						
Revenue	\$ 804,316	\$ 121,883	\$ 124,585	\$ 73,147	\$ -	\$ 1,123,931
Gross margin	\$ 345,204	\$ 35,137	\$ 54,052	\$ 32,686	\$ -	\$ 467,079
Selling and administrative expenses	\$ 219,134	\$ 21,273	\$ 43,467	\$ 30,994	\$ -	\$ 314,868
Interest income	\$ -	\$ -	\$ -	\$ -	\$ (84)	\$ (84)
Interest expense	\$ -	\$ -	\$ -	\$ -	\$ 16,485	\$ 16,485
Income (loss) before income taxes	\$ 126,070	\$ 13,864	\$ 10,585	\$ 1,692	\$ (16,401)	\$ 135,810
As of and for the six months ended November 30, 2014						
Revenue	\$ 1,722,300	\$ 222,666	\$ 280,490	\$ -	\$ -	\$ 2,225,456
Gross margin	\$ 773,731	\$ 62,917	\$ 122,722	\$ -	\$ -	\$ 959,370
Selling and administrative expenses	\$ 474,570	\$ 43,360	\$ 96,369	\$ -	\$ 408	\$ 614,707
Gain on deconsolidation of Shredding business	\$ -	\$ -	\$ -	\$ -	\$ 6,619	\$ 6,619
Gain on sale of stock of an equity method investment	\$ -	\$ -	\$ -	\$ -	\$ 21,739	\$ 21,739
Interest income	\$ -	\$ -	\$ -	\$ -	\$ (72)	\$ (72)
Interest expense	\$ -	\$ -	\$ -	\$ -	\$ 32,512	\$ 32,512
Income (loss) before income taxes	\$ 299,161	\$ 19,557	\$ 26,353	\$ -	\$ (4,490)	\$ 340,581
Assets	\$ 2,939,994	\$ 138,306	\$ 429,800	\$ -	\$ 1,189,471	\$ 4,697,571
As of and for the six months ended November 30, 2013						
Revenue	\$ 1,597,182	\$ 229,345	\$ 250,460	\$ 147,190	\$ -	\$ 2,224,177
Gross margin	\$ 683,339	\$ 64,851	\$ 108,949	\$ 66,035	\$ -	\$ 923,174
Selling and administrative expenses	\$ 439,876	\$ 42,306	\$ 86,918	\$ 62,251	\$ -	\$ 631,351
Interest income	\$ -	\$ -	\$ -	\$ -	\$ (152)	\$ (152)
Interest expense	\$ -	\$ -	\$ -	\$ -	\$ 33,008	\$ 33,008
Income (loss) before income taxes	\$ 243,463	\$ 22,545	\$ 22,031	\$ 3,784	\$ (32,856)	\$ 258,967
Assets	\$ 2,838,831	\$ 159,465	\$ 418,787	\$ 480,843	\$ 467,472	\$ 4,365,398

\* As a result of the Shred-it partnership transaction and the Document Storage and Imaging Transactions, we no longer have a Document Management Services Operating Segment. For illustrative purposes in this press release, we have shown the results of the Document Destruction business within the Document Management Services Operating Segment for the three and six month periods ended November, 2013. However, this information will be combined into the Corporate Operating Segment for reporting purposes in the Form 10-Q.

\*\* Corporate assets as of November 30, 2014 include the investment in the Shred-it partnership. Corporate assets also include the real estate assets of the Document Storage and Imaging business that were not included in the sale transactions. Corporate assets as of November 30, 2013 include the assets of the Document Storage and Imaging business.