

AED SERVICE VS. DIY: WHICH IS RIGHT FOR YOU?

Not all AED programs are the same. Each program includes different levels of maintenance, updates and internal time and costs required to help keep your AED **ready™** when you need it most.



CINTAS
READY FOR THE WORKDAY

Feature	Service Agreement	Maintenance Agreement <small>For AEDs you already own</small>	Direct Purchase <small>Device only</small>	DIY <small>No Support</small>
Service Visits	Monthly	Monthly/Quarterly	No	No
Pad & Battery Replacements	Included	Included	Not Included	Not Included
Software Updates	Included	Not Included	Not Included	Not Included
Post-Event Support	Full Support	Limited Support	Customer Responsibility	Not Handled
Compliance Support	Included	Included	None	None
Employee Training	Included <small>Optional</small>	Included <small>Optional</small>	Not Included	Not Included
Upfront Cost	Included in Monthly Fee	AED Purchased	High Device Cost	High Device Cost
Ongoing Support Level	High <small>Fully Managed</small>	Moderate <small>Shared Responsibility</small>	Low <small>Self-Managed</small>	None